

Hudson Glade seeks to invest in Consumer, Industrial, and Services companies with demonstrated and defensible growth characteristics that operate in the lower end of the middle market.

### WHAT WE LOOK FOR

- Talented management teams who are passionate about their business and the opportunity to scale
- Initial platforms with revenues between \$50 million and \$150 million or EBITDA up to \$20 million
- · Control buyout transactions in North America
- Leader in its niche or reasonable chance to become one

### INVESTMENT APPROACH

We are thesis driven and evaluate how investment opportunities address fundamental secular trends impacting their sector. We pursue value acceleration by:

- Leveraging resources of our Executive Advisory Council
- Benefiting from our Industry Advisors
- Pursuing our M.O.A.T.S.™ driven process: Management, Operations, Acquisitions, Technology, Strategy - five pillars that best ensure a virtuous cycle of value acceleration.

# Packaging

Food Safety Automation Building Products

#### **SERVICES**

Value Added Distribution Household Services Business Services Environmental and HR



#### **CONSUMER**

Food and Beverage Personal Care Recreational Products Durables

### Current and Select Prior Investments\*





Consumer/Services
Value added
distributor of apparel



Consumer/Services
Gourmet
coffee provider



Consumer/Industrial
Commercial playgrounds
and related products





**Services**Environmental services provider



Consumer Luxury furniture manufacturer



Services
IT staffing and direct hire services



Industrial
Data collection
technology products

- Indicates Current Hudson Glade Investments

\*Prior to the formation of Hudson Glade, Mr. Simon held a number of positions at Littlejohn & Co. Mr. Simon held a Board seat on each of the companies set forth above and, along with other members of Littlejohn, was substantially involved in consummating and managing such investments. The companies above do not represent Mr. Simon's investment activity in its entirety during his time at his prior investment firm. Please see www.hudsonglade.com/companies/ for additional disclosures

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